

real

conserve
sustain
grow



annual report 2016



Altamaha
Federal Credit Union
Preserving Our Resources



Altamaha Federal Credit Union is honored to be your financial institution. We look forward to helping preserve our community's resources for many years to come!

Supervisory Committee Report

The Supervisory Committee members are Debbie Priester, Bob Fox, and Jamey Tyre. Our committee focuses on ensuring that the credit union's financial records are in order.

The Supervisory Committee's primary function is to ensure ongoing reviews and audits to make sure that the credit union's records are maintained properly, honestly, and accurately. We perform reviews to ensure that policies established by law and by the board of directors is carried out faithfully and that the members' assets are safeguarded and used according to the purposes of the credit union. One of those reviews is member statement verifications. If you receive a statement verification request on your account at AFCU, please respond as directed. These reviews are very important in verifying the integrity of the information we show on your account.

AFCU has policies and procedures in place that are outlined by law and the board and those policies and procedures are being followed by management, staff and the board; that is why our credit union continues to remain financially stable.

I would like to thank Bob and Jamey for their support and hard work. I would also like to thank the management and staff of AFCU for their willingness to help our committee. We are your voice for the safety of your assets. Should you ever have concerns that affect that safety, please don't hesitate to contact our committee at our separate post office box of P.O. Box 891, Jesup, GA 31598.

Debbie Priester, *Chairman*

Letter to our Members

2016 was an extremely busy year for the Board of Directors. Nancy Stanley, after many years of successful service to the Altamaha Federal Credit Union, decided to retire and thus the Board had a huge gap to fill. In May 2016, the Board hired a new VP of Operations from the Macon area, and I am pleased to announce that Cheryl Spires, who was hired as our VP was promoted to President/CEO of Altamaha Federal Credit Union effective January 1, 2017. Lanita Horne was promoted to the VP of Operations position. Lanita has worked for Altamaha Federal Credit Union for many years, and the Board is pleased to see her be promoted to this critical position.

John Swingle, *Board Chairman*

Placing you and your family first

Our highest focus continues to be the safety of your money. The most acceptable way to measure safety of funds is to measure the Net Capital Ratio and compare it to other credit unions in the nation of similar size. Our ratio is presently 14.4 % compared to our peer group at 11.42%. The difference seems small at first glance, but the difference equates to Altamaha Federal Credit Union having \$1.8 million dollars of additional safety built into our capital structure. Your money is safe with us!

Income was positive in 2016 at \$421,000, which was slightly more than last year's income of \$371,000. Assets remained relatively steady last year. Year-end assets remain unchanged at \$56.2 million.

It is Altamaha Federal Credit Union's mission to provide the best financial services to our members in a friendly, efficient and sound manner. We want to provide excellent service and are looking at ways to open up the teller area to serve our members better. This is a "work in progress," and we should start actual construction in February.

In closing, our primary focus continues to be to strive to improve our members experience at Altamaha Federal Credit Union. We continue to do this by controlling our cost structure, by paying competitive rates on shares and draft accounts and by providing our members competitive rates when borrowing from us.

We take seriously the trust you have placed in us, and we thank you for your continued support.

John Swingle, *Board Chairman*

Cheryl Spires, *President/CEO*



Annual Meeting

January 22, 2015

The 60th Annual Meeting of the membership of Altamaha Federal Credit Union was called to order by Chairman John Swingle. Board members present were, Morris Phillips, Ronnie Jones, Mary Stanfield, Bob Fox, Mark Reddish, Steve Jones and John Swingle. Supervisory Committee members present were Bob Fox, Jamey Tyre and Supervisory Committee Chair, Debbie Priester.

An opening prayer blessing the meal was offered.

After the meal, Chairman Swingle called the meeting to order, gave a welcome address and introduced the Board of Directors and Supervisory Committee Members.

Bob Fox, Secretary affirmed that there was a quorum of the membership present. Bob Fox then directed the membership to the minutes of the last annual meeting that were printed in the annual report. There was a motion to accept the minutes and a second. Motion passed.

Morris Phillips, Treasurer directed the membership to the financial statements printed in the annual report and asked if there were any questions, none were addressed, he asked for a motion to accept. A motion was made and seconded, motion passed.

Chairman Swingle then addressed the membership. Mr. Swingle briefly explained the role of a board member and the election process and encouraged anyone interested in serving as a volunteer to seek additional information from him, another board member, or the management of the credit union. Mr. Swingle also provided some historical, as well as current financial information regarding the credit union and stressed the importance of making good decisions for the credit union in this rate environment. Mr. Swingle noted that Altamaha Federal Credit Union had very good Capital and explained how important this percentage was to the credit union. Mr. Swingle also commended the management and staff of the credit union for their efforts in improving the credit union, despite the economic environment.

Nancy Stanley, President/CEO gave the CEO report. Mrs. Stanley thanked the Board of Directors and Supervisory Committee for their time and dedication to the oversight of the credit union. She stressed that the safety and soundness of the credit union was their top priority. Mrs. Stanley addressed the challenges of the past year that the credit union staff had faced with changing data processors. She thanked the membership for their patience and the staff for their hard work. CEO, Nancy Stanley then took the opportunity to recognize and introduce the staff.

Christy Hyde, VP of Operations thanked the membership for their continued loyalty to the credit union. She briefly explained upcoming changes that are still tied to the data processor change, and highlighted some of the benefits the credit union had seen as a result of this change.

The Supervisory Report was given by Debbie Priester, Supervisory Committee Chair. Mrs. Priester advised the membership that the Supervisory Committee's role was to ensure that the credit union was following their policies and procedures, as well as the rules and regulations of NCUA. She then directed the membership to the Supervisory Committee report located in the Annual Report.

Chairman Swingle addressed election of a Board Member to fill seat vacated in the fall by Mr. Dempsey Golden. Chairman Swingle explained that Mark Reddish had been appointed by the board to fill that position until annual meeting elections. Chairman Swingle opened the floor for nominations. Hearing none, he asked the membership to elect Mark Reddish to serve on the Board of Directors. Hearing no objections, Mark Reddish will serve a 3 year term on the Altamaha Federal Credit Union Board of Directors.

Chairman Swingle asked if there was any Old Business. Hearing none, Mr. Swingle moved to the next order of Business.

Chairman Swingle asked if there was any new business. Hearing none, Mr. Swingle turned the meeting over to Nancy Stanley and Christy Hyde to handle the door prizes.

A cash prize of \$5.00 was given to each child, 13 years of age and younger, in attendance at the Annual Meeting. A ticket was then drawn for the top winning door prize, awarding a member with a \$300.00 gift certificate to the King & Prince Resort on St. Simons Island, Georgia. Next, winning tickets were drawn for a variety of cash prizes. At the end of the evening, the centerpiece flowers were given away to one member sitting in the lucky seat at each table. Those in attendance were directed to stop by the give-away tables as they exited to pick up a thank-you gift.

Meeting was adjourned at 8:00 pm.

Bob Fox, *Secretary* John Swingle, *Chairman*

ANNUAL MEETING AGENDA

Thursday, January 26, 2017

ORDER OF BUSINESS

Welcome and Invocation

John Swingle, *Chairman*

Meal is served

Introduction

Board
Supervisory Committee
Candidates for Election
John Swingle, *Chairman*

Quorum & Minutes

Bob Fox, *Secretary*

Treasurer's Report

Morris Phillips, *Treasurer*

Director's Report

John Swingle, *Chairman*

Supervisory Committee Report

Debbie Priester, *Chairman*

CEO Report

Introduction of Staff

Cheryl Spires, *CEO*

Elections or acceptance by acclamation

Old Business • New business
Door Prizes • Adjournment

Statement of Income & Expense

Unaudited results as of December 31, 2016

	2015	2016
Operating Income:		
Income from Loans	2,068,571.57	2,218,238.99
Investment Income	362,911.64	237,987.56
Misc Operating Income	1,106,932.56	1,096,058.95
Total Income	3,538,415.77	3,552,285.50
Expenses:		
Compensation	851,866.75	776,446.44
Employee Benefits	265,720.52	255,841.40
Travel & Conference	34,667.47	48,000.00
Association Dues	37,373.00	28,845.00
Office Occupancy	140,901.36	151,639.79
Office Operations	390,333.12	327,328.28
Education & Promotion	44,023.86	37,474.70
Advertising Expense	40,081.12	45,121.92
Marketing Expense	37,356.54	26,406.70
Loan Servicing Expense	116,241.40	105,342.56
Credit Card Expense	16,398.34	18,140.54
ATM/Debit Card Expense	205,705.32	258,860.47
Shared Branch Expense	9,558.07	13,097.38
Professional & Outside Services	442,014.19	297,946.01
Provision for Loan Losses	232,313.58	514,104.55
Members' insurance	7,833.08	0.00
NCUSIF Premium	0.00	0.00
Federal Operating Fee	10,137.95	10,230.52
Cash Over & Short	922.40	1,609.11
Interest on Borrowed Money	33.09	1,145.41
Annual Meeting Expense	9,850.00	12,750.00
Misc Operating Expenses	0.00	(28,322.69)
Total Expenses	2,894,545.57	2,902,008.09
Inc/Loss Before Dividends	747,588.73	650,277.41
Gain/Loss NCUSIF	0.00	0.00
Gain/Loss on Investments	(3,907.61)	8,961.61
G/L Disposition on Assets	140,034.08	74,109.80
Other non-operating (Income)/ Expense	0.00	0.00
Less Dividends Paid	268,296.67	145,959.52
Net Income (Loss)	409,855.72	421,246.48

Statement of Financial Condition

Unaudited results as of December 31, 2016

	2015	2016
Assets		
Loans to Members (Net of Allowance)	33,005,212.36	31,422,093.28
Cash on Hand in Financial Institutions	2,140,193.05	2,418,572.46
Investments	17,924,709.27	18,417,796.77
Fixed Assets	2,184,812.49	2,171,311.63
NCUSIF	493,423.69	466,650.20
All other assets	469,460.17	1,370,714.18
Total Assets	56,217,811.03	56,267,138.52
Liabilities & Capital		
Accounts Payable	2,025,625.42	532,517.91
Dividends Payable	6,885.42	0.00
Other Liabilities	123,916.10	163,417.33
Member Deposits	46,121,880.21	47,227,489.93
Regular Reserves	618,561.90	618,561.90
Undivided Earnings	7,295,831.16	7,715,077.64
Accum Unrealized Investment Gain/Loss	25,110.82	10,073.81
Total Liabilities & Capital	56,217,811.03	56,267,138.52



Board of Directors

John Swingle
Chairman

Ronnie Jones
Vice-Chairman

Bob Fox
Secretary

Morris Phillips
Treasurer

Mary Stanfield
Director

Steve Jones
Director

Mark Reddish
Director

Supervisory Committee

Debbie Priester
Chairman

Bob Fox
Committee Member

Jamey Tyre
Committee Member

Management

Cheryl Spires
CEO

Lanita Horne
VP of Operations

Levada Dancer
Member Service Manager

Lori Moore
HR & Compliance Specialist

Stephen Harvell
VP of Finance & Information Systems

Staff

Cindy Arnett	Kay Aske
LouAnn Carrino	Sarah Connors
Morgan Courson	Ken Davis
Melissa Doomes	Haley Gay
Jennifer Gravley	Linda Puccio
Gail Pye	Rachel Moore
Shannan Sapp	Erica Scott
Sharon Sellars	Allison Thielemann
Macy Topham	Vickie Wiginton



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